

<u>Pol</u>	icy applies to:
	All Companies
$\boxtimes$	Carson Tahoe Health System
$\boxtimes$	Carson Tahoe Regional Healthcare
$\boxtimes$	Carson Tahoe Continuing Care (LTACH)
$\boxtimes$	Carson Tahoe Physician Clinics (CTPC)
	Carson Tahoe Cardiology (CTC)
	Physician Hospital Organization (PHO)
	Sierra Surgery

Title: FINANCIAL ASSISTANCE PROGRAM	
Author: Revenue Cycle Director	Effective Date: January 1st, 2016
Approval: A. Beck, VP/CFO	Review Date: January 2021
Contact: Patient Financial Services	Cancels: Charity Care Program, Financial
	Assistance- Physician Clinics
Policy Committee Review Date:	

#### **POLICY:**

Carson Tahoe Health is committed to treating all patients equitably, with dignity, respect and compassion regardless of their financial status or ability to pay. In support of this commitment Carson Tahoe Health has established a Financial Assistance Programwhich offers both free and discounted care, depending on individuals' family size and income.

Patients seeking assistance may first be asked to apply for other external programs as appropriate before eligibility under this policy is determined. Additionally, any uninsured patients who are believed to have the financial ability to purchase health insurance may be encouraged to do so to help ensure healthcare accessibility and overall well-being. Financial assistance is provided only when care is deemed medically necessary and after patients have been found to meet all financial criteria.

#### **PURPOSE:**

To provide discount guidelines for the consistent determination of uncompensated or partial pay care to patients who may not qualify for state, federal, county or other assistance and/or have no reasonable means to pay for services received.

## **DEFINITIONS:**

- 1. <u>Medically Necessary</u>: Health care services or products that a prudent physician would provide to a patient to prevent, diagnose, or treat an illness, injury, or disease, or any symptoms thereof, that are necessary and are:
- 1. Provided in accordance with generally accepted standards of medical practice;
- 2. Clinically appropriate with regard to type, frequency, extent, location and duration;
- 3. Not primarily provided for the convenience of the patient, physician or other provider of health care;
- 4. Required to improve a specific health condition of an insured or to preserve the existing state of health of the insured; and
- 5. The most clinically appropriate level of health care that may be safely provided to the insured.
- 2. <u>Emergency Care</u>: Immediate care that is necessary to prevent putting the patient's health in serious jeopardy, serious impairment to bodily functions, and/or serious dysfunction of any organs or body parts.

- 3. <u>Uninsured</u>: Patients with no insurance or third-party assistance to help resolve their financial liability to healthcare providers.
- 4. <u>Underinsured</u>: Patient having some insurance coverage but not enough, or when a patient is insured yet unable to afford the out-of-pocket responsibilities not covered by patient insurer.
- 5. <u>Amount Generally Billed (AGB)</u>: The amount generally billed to insured patients for emergent or medically necessary care (determined as described in section D of the policy below).
- 6. <u>Presumptive Eligibility</u>: The process by which the hospital may use previous eligibility determinations and/or information from sources other than the individual to determine eligibility for financial assistance.
- 7. <u>Financial Assistance Committee</u>: A multi-disciplinary team formed internally to review all financial assistance applications for approval and denial determinations in accordance with this policy.
- 8. <u>Catastrophic Financial Assistance</u>: Financial assistance available to patients with a federal poverty level >400% and whose medical expenses are greater than one-fourth of their annual income. Eligible patients will be considered for a catastrophic discount that will cap their out of pocket expense at a 25% threshold of annual gross income. Should the patient default on payment arrangements for the discounted balance, the catastrophic discount shall be added back to the account with the adjusted balance referred to a collection service.

#### PROCEDURE:

#### A. Referral Process:

- 1. The referral process will optimally occur prior to or at the time of service, but may occur any time during the collection process, including post-assignment to an outside collection agency.
- 2. Uninsured patients must first be screened by an eligibility vendor or financial screening software to determine eligibility for an alternate payer source, including but not limited to federal, state, or county assistance.
- 3. Referrals for the Financial Assistance program may be made by the following areas: Patient Access, Patient Financial Services, Collection Agency, Physician Practice, and other community organizations.
- 4. Financial Assistance referrals should be made prior to any planned procedure.

#### **B. Screening Process:**

- 1. All patients with the inability to pay will be screened for financial assistance by Patient Access or Patient Financial Services. If found not to be eligible for any outside assistance, the patient is referred to a Financial Counselor for Financial Assistance screening using the most current income guidelines released by the Department of Health and Human Services. At this time the Financial Assistance application process begins.
- 2. Patients must live within the Carson Tahoe Health primary service area to be considered for financial assistance. The service area is defined as patients residing in the Carson City, Douglas, and Washoe counties. Exceptions may be made to patients outside these areas and considered on a case by case basis.
- 3. Factors to be considered during the screening process include comparing the patient's gross income to the annually published Federal Poverty Guidelines, legal household determination, treatment received, quantity of accounts under review, patient account balances, and exhaustion of all other payment sources, including private funding.
- 4. Uninsured patients are required to apply for government program assistance through the government program directly.

#### C. Eligibility Criteria:

- 1. The Financial Assistance Program may only be used for medically necessary care as defined in the definitions section of this policy.
- 2. All applicants will be assigned a Federal Poverty Level (FPL) using the matrix found in the most current FPL table as defined by the IRS (Attachment A). Total household income will be based on last 3 months income verification provided plus assets in excess as defined in 8 and 9.
- 3. Household number of legal dependents will be based on the latest filed tax return.
- 4. Patients with a householdincome ≤400% FPL will be considered for the Financial Assistance program. Patients with an FPL >400% are not eligible and alternate payment arrangements will be pursued, unless medically necessary services are considered catastrophic. Total discount will be determined using the following guidelines:

FPL	Discount
0-250%	100%
251-300%	75%
301-350%	50%
351-400%	25%

- 5. Patients eligible for the following programs/services are deemed medically indigent and may not require a complete Financial Assistance application in order to be considered for the program:
  - State assistance programs (food stamps, pharmaceutical assistance programs, welfare, etc.)
    Patient will need to submit proof of enrollment for determination.
  - Patients currently covered for Medicaid, but not eligible on the date of service, or patients eligible for Medicaid emergency or pregnancy services only.
- 6. For underinsured patients, a payment, denial, or benefit summary from primary insurance must be secured prior to consideration for the Financial Assistance program.
- 7. Patient cost share amounts, if any, will be determined utilizing the matrix shown in Attachment A.
- 8. Assets exempt from financial consideration include the residence where a patient and/or patient's family resides, automobiles needed to transport all working parties to and from work, savings accounts with less than two months of income, and retirement accounts with less than \$50,000.00 are exempted from consideration.
- 9. Assets considered in excess of the exemptions listed above will be totaled and added to the applicant's annual household income for consideration of eligibility.

## **D. Determining Discount Amount**

- 1. Once eligibility for financial assistance has been established, Carson Tahoe Health will not charge patients who are eligible for financial assistance more than the amounts generally billed (AGB) to insured patients for emergency or medically necessary care.
- 2. To calculate the AGB, Carson Tahoe Health uses the "look-back" method described in section 4(b)(2) of the IRS and Treasury's 501(r) final rule. Carson Tahoe Health uses data based on claims processed by Medicare fee for-service and all private commercial insurers for all medical care over the past year to determine the percentage of gross charges that is typically allowed by these insurers.
- 3. The AGB percentage is then multiplied by gross charges for emergency and medically necessary care to determine the discount. Carson Tahoe Health re-calculates the percentage each year. In 2019, the AGB percentage for inpatient and outpatient services is 30.9% based on calendar year 2018 data.
- 4. The discount will be applied to gross charges or balance after insurance once a complete Financial Assistance application has been received and a determination has been made by the Financial Assistance Committee. (Gross Charges X AGB percentage = Amount adjusted to Financial Assistance or Balance after insurance X AGB percentage = Amount adjusted to Financial Assistance)

# **E. Application Process**

- 1. Financial Assistance applications (Attachment B) can be distributed by the Patient Access and Patient Financial Service departments. Patients can also retrieve a Financial Assistance application from the organization's website, or online at: [http://carsontahoe.com/financialservices]. Once a completed application is received, the account financial class is changed to pend the collection process until a determination of the application is made.
- 2. Supporting financial documentation must be submitted with a completed Financial Assistance application and will include:
  - Prior year filed tax forms
  - At least past 90 days of pay stubs or other sources of income (i.e. social security, unemployment, etc.)
  - Last three months of bank statements (all accounts)
  - Last three months of mortgage/rent receipts
  - Statements from any other asset accounts (i.e. retirement funds, insurance policies, investments, etc.)
- 3. Completed applications must be returned along with all supporting documentation within 14 days of issuance by either submitting in person or mailing to Attn: Financial Counseling Carson Tahoe Regional Medical Center at 1600 Medical Parkway, Carson City, NV.Follow-up will be made with the patient to ensure timely receipt of completed application. Non-cooperation from the patient to follow-up with Financial Counselor requests will result in a denial after 30 days of no response. If no information is received, the account is placed into regular collection process.
- 4. Patients will be notified of incomplete information for applications submitted missing any of the supporting documents. Patients will be given an additional 30 days to comply with required documentation requests. Failure to comply with additional requests will result in a denial of Financial Assistance application.
- 5. A denial issued due to patient non-cooperation for providing requested documentation will prohibit the patient from re-applying for Financial Assistance on the same account(s).

## F. Application Review

- 1. Completed Financial Assistance applications with required supporting documentation will be forwarded to the Financial Counselor, who will be responsible for requesting a credit bureau report, and assembling the complete Financial Assistance application packet.
- 2. Patients may be contacted at any time during the application review process and asked to submit additional documentation necessary to make a determination. Non-cooperation of such requests can result in a denial.
- 3. The Patient Financial Services department will be the custodian of all Financial Assistance complete, incomplete, and denied applications. All Financial Assistance documentation will be scanned into the patient account and retained for a minimum of seven years.
- 4. Completed Financial Assistance application packets will be routed for approval (including applications for pre-approval) to the Financial Assistance Committee on a monthly or as needed basis. All accounts will be reviewed by the committee including appealed decisions.

## G. Approval

- 1. Once Financial Assistance Committee has approved an application, the Financial Counselor will ensure discount adjustments are made within the month of approval by routing to Patient Financial Services for final adjustment.
- 2. All outstanding account balances listed for the applicant within 240 days of first billing statement will be considered for financial assistance and adjusted as appropriate if approved.

- 3. Financial Assistance approvals for a continuing course of treatment will apply to related accounts up to three months following approval. Patient will need to re-apply for Financial Assistance with any updated information if financial assistance is needed beyond the approval period.
- 4. Approval notification is sent to the patient within 10 days of decision and financial arrangements are made for any patient balance remaining.
- 5. It is expected that physicians making Financial Assistance referrals will provide free or partial pay care in proportion to that provided by Carson Tahoe Health.

#### H: Denials

- 1. Denial notification is sent to the patient within 10 days of decision and efforts are made to collect on remaining account balances.
- 2. Accounts denied for Financial Assistance will be sent back through the collection process, including replacement to collection agency.
- 3. Reconsiderations can be made for patients who submit new or revised information within 30 days of the denial decision notification.
- 4. Application denial disputes made by the patient/guarantor must be made in writing and forwarded to the Financial Counselor at Carson Tahoe Health for review and response.

# I: Actions in the Event of Non-Payment

The collection actions Carson Tahoe Health may take if a financial assistanceapplication and/or payment are not received are described in a separate policy.

In brief, Carson Tahoe Health will make certain efforts to provide patients withinformation about our financial assistance policy before we or our agencyrepresentatives take certain actions to collect your bill (these actions may includecivil actions, debt sales, or reporting negative information to credit bureaus).

More information on the steps Carson Tahoe Health will take to inform uninsured patients of our financial assistance policy and the collection activities we may pursue are included in Carson Tahoe Health's Billing and Collections Policy.

A free copy of this policy can be requested in person from our Financial Counselor at our facility at 1600 Medical Parkway, Carson City, NV 89703, by calling us at 775-445-8609, or online at: [http://carsontahoe.com/financialservices].

## J: Publicizing Financial Assistance

Hospital will inform the public about the availability of financial assistance through the following methods.

- 1. Hospital will have conspicuous public displays that inform patients about the financial assistance program. Such displays will be located in the emergency room and all admissions areas that include the following information.
  - a. Financial assistance is available under Hospital's financial assistance policy.
  - b. Information about how or where to obtain information about the financial assistance policy and application process.
  - c. Information about how or where to obtain copies of this financial assistance policy, a plain language summary of this financial assistance policy, and the financial assistance application.
- 2. Hospital will offer a paper copy of the plain language summary of this financial assistance policy to all patients as part of the intake and/or discharge process.

- 3. Hospital will include the following information on all billing statements.
  - a. Financial assistance is available under Hospital's financial assistance policy.
  - b. The telephone number of a Hospital office or department that can provide information about the financial assistance policy and process.
  - c. The direct website address (URL) on which this financial assistance policy, a plain language summary of this financial assistance policy, and the financial assistance application are available.
- 4. This financial assistance policy, a plain language summary of this financial assistance policy, and the financial assistance application will be available at all times on Hospital's website.
- 5. Paper copies of this financial assistance policy, a plain language summary of this financial assistance policy, and the financial assistance application will be made available upon request and without charge by mail, by contacting the Patient Financial Service department.
- 6. Hospital will take reasonable efforts to notify and inform community members about this financial assistance policy in a manner that is reasonably calculated to reach those individuals who are most likely to need financial assistance.
- 7. If any population with limited English proficiency comprises more than 5% of the population in Hospital's community or more than 1,000 individuals, then all communication methods described in this policy will also be followed in the primary language of that population.

# K: Eligible Providers

- 1. In addition to care delivered by Carson Tahoe Health System, emergency and medically necessary care delivered by the entities listed below is also covered under this financial assistance policy.
  - a. Carson Tahoe Regional Healthcare and all locations
  - b. Carson Tahoe Continuing Care and all locations
  - c. Carson Tahoe Physician Clinics and all locations
- 2. Care provided by any of the providers not listed under eligible provider section J, will NOT be covered under this policy.

# Attachment "A"

2021 Feder	al	Poverty L	evel	Guideli	nes											
						Annu	al In	come Gu	idel	lines						
Family Size		100%	,	133%	:	150%		185%		200%		250%		300%		400%
1	\$	12,880.00	\$1	7,130.40	\$19	9,320.00	\$2	3,828.00	\$2	5,760.00	\$ 3	32,200.00	\$ 3	38,640.00	\$ 5	51,520.00
2	\$	17,420.00	\$23	3,168.60	\$26	5,130.00	\$3	2,227.00	\$3	4,840.00	\$ 4	13,550.00	\$ !	52,260.00	\$ 6	69,680.00
3	\$	21,960.00	\$29	9,206.80	\$32	2,940.00	\$40	0,626.00	\$4	3,920.00	\$	54,900.00	\$ (	65,880.00	\$ 8	87,840.00
4	\$	26,500.00	\$3!	5,245.00	\$39	9,750.00	\$49	9,025.00	\$5	3,000.00	\$ 6	6,250.00	\$ 7	79,500.00	\$10	06,000.00
5	\$	31,040.00	\$4:	1,283.20	\$46	5,560.00	\$5	7,424.00	\$6	2,080.00	\$ 7	77,600.00	\$ 9	93,120.00	\$12	24,160.00
6	\$	35,580.00	\$4	7,321.40	\$53	3,370.00	\$6	5,823.00	\$7	1,160.00	\$ 8	38,950.00	\$10	06,740.00	\$14	42,320.00
7	\$	40,120.00	\$53	3,359.60	\$60	0,180.00	\$74	4,222.00	\$8	0,240.00	\$10	00,300.00	\$12	20,360.00	\$16	60,480.00
8	\$	44,660.00	\$59	9,397.80	\$66	5,990.00	\$8	2,621.00	\$8	9,320.00	\$11	1,650.00	\$13	33,980.00	\$17	78,640.00
								ncome G	_				ı			
Family Size		100%		133%		150%		185%		200%		250%		300%		400%
1	\$	1,073	\$	1,428	\$	1,610	\$	1,986	\$	2,147	\$	2,683	\$	3,220	\$	4,293
2	\$	1,452	\$	1,931	\$	2,178	\$	2,686	\$	2,903	\$	3,629	\$	4,355	\$	5,807
3	\$	1,830	\$	2,434	\$	2,745	\$	3,386	\$	3,660	\$	4,575	\$	5,490	\$	7,320
4	\$	2,208	\$	2,937	\$	3,313	\$	4,085	\$	4,417	\$	5,521	\$	6,625	\$	8,833
5	\$	2,587	\$	3,440	\$	3,880	\$	4,785	\$	5,173	\$	6,467	\$	7,760	\$	10,347
6	\$	2,965	\$	3,943	\$	4,448	\$	5,485	\$	5,930	\$	7,413	\$	8,895	\$	11,860
7	\$	3,343	\$	4,447	\$	5,015	\$	6,185	\$	6,687	\$	8,358	\$	10,030	\$	13,373
8	\$	3,722	\$	4,950	\$	5,583	\$	6,885	\$	7,443	\$	9,304	\$	11,165	\$	14,887
Financial A	ssi	stance Pro	grai	m Discou	unt l	oased or	ı Fe	deral Po	vert	ty Guide	lines	<b>::</b>				
FPL		Discount														
0-250%		100%														
251-300%		75%														
301-350%		50%														
351-400%		25%														

#### Attachment "B"

## MEDICAL FINANCIAL ASSISTANCE PROGRAM

Please complete the enclosed application to help us determine your eligibility in our financial assistance program. Please return this application to Financial Counseling, along with *copies* the following documents.

Last 3 months payroll check stubs OR verification of unemployment compensation
Your latest Federal tax return (include all pages)
Social Security and/or Disability Benefit Verification (if applicable)
Last 3 months rent or mortgage receipts (or copy of rental agreement)
Last 3 months bank statements (all checking and savings accounts)
Copies of medical bills
Last 3 months of utility bills
Retirement account statements (i.e. 401k, IRA accounts)

This application MUST BE RETURNED TO the Patient Accounts Department or Financial Counselor WITHIN 14 DAYS. If additional time is required due to your medical condition, or if assistance with this application is needed, please contact a Financial Counselor at (775) 445-8609 or visit us at Carson Tahoe Regional Medical Center 1600 Medical Parkway Carson City, NV 89703 on the first floor at Station 1. Completed applications can also be returned to Carson Tahoe Specialty Medical Center at 775 Fleischmann Way Carson City NV 89703 or by mail to:

Carson Tahoe Regional Medical Center Attention: Financial Counseling 1600 Medical Parkway Carson City, NV 89703

The hospital will notify you of determination of eligibility within 14 days of receipt of completed application.

All information relating to this application will be kept completely confidential

This application will cover all <b>active</b> ac Guarantor (Responsible P					
Head of Household					
Spouses Name					
Street Address					
City, State, Zip Code					
Telephone Number					
	s Residing in Househ	old (List Firs	st Al		
NAM	<u>IE</u>			Relationship	Age
LIS	T ALL INCOME FO	R YOUR HO	OUS	EHOLD	
Source of Income	Monthly Income	Hourly Ra	ate	AVERAGE hours worked	d per week
Pension/Retirement					
Social Security					
Wages Earned (Head of household)					
Wages Earned (Spouse)					
Unemployment Compensation					
Alimony					
Child Support					
Public Assistance					
Other Income					
TOTAL					

MONTHLY EXPENSES

Rent	\$ Gasoline	\$
Food	\$ Insurance	\$
Electric	\$ Pharmacy	\$
Heating Fuel	\$ Child Care	\$
Phone	\$ Child Support	\$
Cable TV	\$ Alimony	\$
Water	\$ Other	\$

ASSETS

Description	Year / Make	Value	Balance	Monthly Pmt	Institution
Home				,	
Automobile					
Automobile					
RV / Boat					
Cash on Hand					
Stocks/Bonds/M Fnd					
Life Insurance					

#### **OTHER EXPENSES**

List Name	Current Balance	Monthly Payment
Bank / Credit Union (Credit or Loans)		
	\$	\$
	\$	\$
TOTAL Medical Bills (attach statements)	\$	\$
Collection Agency Debt	\$	\$
Other	\$	\$

#### **AUTHORIZATION**

I request that Carson Tahoe Regional Healthcare utilize the attached information to determine my eligibility for a charity care adjustment. I understand that the information submitted is subject to verification and approval will be based upon that verification. I authorize Carson Tahoe Regional Healthcare to obtain information from any source deemed necessary to determine an acceptable financial agreement and/or assist me in obtaining financial assistance. In so authorizing, I release any person(s) or business(s) from any/all liability connected with said release.

Signature of Responsible Party	Date